



Your villa is in good hands with  
**Hawaii's #1 upscale real estate firm**



## Vacation Rental Management Beach Villas at Ko Olina



### OUR COMPREHENSIVE SERVICES INCLUDE:

- FREE Assessment
- Professional Photography
- Detailed Inventory
- Marketing & Bookings
- Guest Screening
- Payment Processing
- Greetings & Check-Ins
- Cleanings & Inspections
- Routine Maintenance
- Overseeing Repairs
- Monthly Statements
- GET/TAT Tax Payments

➡ See the other side for more details.



*Lavish Getaways  
Hawaii*



**LUXURY  
RETREATS**  
PRIVATE VILLAS



Contact

for a FREE no obligation assessment of the villa you own or intend to purchase



### Your Local Agent Specializing in Beach Villa Vacation Rentals

family has owned a Beach Tower villa at the Ko Olina Beach Villas since 2008. He actively manages Beach Villa rentals in both towers. and his team are tech-savvy marketing and hospitality professionals dedicated to helping our owner clients maximize the vacation rental potential of their Ko Olina Beach Villas.





## FIRST CLASS MARKETING

### Generating Global Exposure for Your Luxury Villa

**A multi-faceted marketing strategy to establish instant credibility with guests.**

Vacation rentals are only as successful as the quality of marketing and the staff responsible for converting guest inquiries to paid bookings. Elite's Team at the Ko Olina Beach Villas is committed to using the marketing methods and platforms that get results.

- Full-time Guest Service Staff
- Professional Photography
- Compelling Ad Descriptions
- Global Listing Distribution
- Positive Guest Reviews
- Blogging and Social Media
- Email Marketing Campaigns
- Repeat Guest Bookings

**➔ Contact us for more details about all of the ways we market your villa**

### Market Analysis for Future Beach Villa Vacation Rentals

| Tower Location | Bedrooms / Bathrooms | Max # of Guests | Target Rental Rates   |
|----------------|----------------------|-----------------|-----------------------|
| Ocean Tower    | 2 bedroom 2 bathroom | 4 - 6           | \$350 - \$550/night * |
| Ocean Tower    | 3 bedroom 3 bathroom | 6 - 8           | \$425 - \$625/night * |
| Beach Tower    | 2 bedroom 2 bathroom | 4 - 6           | \$400 - \$600/night * |
| Beach Tower    | 3 bedroom 3 bathroom | 6 - 8           | \$475 - \$675/night * |

\*Last-minute discounts may occur. Rental rates will vary based on location, furnishings, views, amenities, size of villa, max number of guests and other factors, including competition. No guarantees are being made. Figures provided are for illustration only.

**Occupancy rates will vary, but historically, well-managed Ko Olina vacation rentals have seen between 65-80% occupancy.**

\*There is no guarantee of any fixed rate or occupancy percentage and these numbers are for illustration purposes only. Buyers and existing owners should complete their own due diligence before signing a property management agreement.

## Vacation Rental Management Beach Villas at Ko Olina



**Elite Vacation Rentals** exclusively manages many of Oahu's finest properties from the North Shore to Kailua and Diamond Head. We specialize in the Beach Villas at Ko Olina and due to the high volume of inquiries our team receives island-wide every month we are able to work together to maximize the occupancy at the properties that we manage.

Our team is passionate about being friendly and responsive in all of our Guest and Owner interactions. We work hard to ensure that the Ko Olina vacation experience for your guests is enjoyable and unforgettable. We love what we do and look forward to working with YOU!



Contact [redacted] for a FREE no obligation assessment of the villa you own or intend to purchase.



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